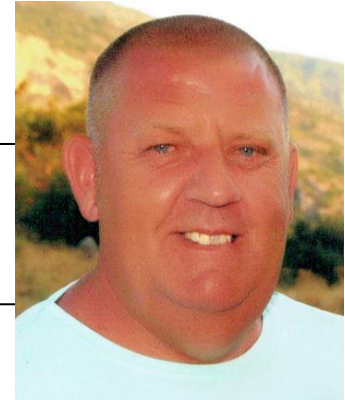




# THOMPSONS OF PRUDHOE

## STEPHEN DAWSON AGRICULTURAL SALES REPRESENTATIVE



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**Telephone:** 01740 654128  
**Mobile:** 07919491724  
**E-Mail:** lime@thompsonsofprudhoe.com

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**Year of birth:** 1961  
**Nationality:** British  
**Joined firm:** August 1978

### PERSONAL PROFILE

A self motivated professional who enjoys working as part of the team but also prepared take responsibility and make decisions, adapting to situations as appropriate in order to best support management operations.

In Stephen's 37 years in the industry with Thompsons he has been involved in variety of roles and mobile plant operations throughout the business. His current position as Agricultural Sales Representative enable him to draw on this experience to benefit both our clients and the company.

### EDUCATIONAL HISTORY

**1972 – 1978** Coxhoe Comprehensive School

### QUALIFICATIONS & TRAINING

- HGV Class 1
- Loadall Plant Operators Licence
- Various in house mobile plant operating training sessions.
- Lime spreader operating training in house.

### CAREER HISTORY

**1978 – Present** W & M Thompson (Quarries) Ltd

Stephen has worked on the agricultural lime & fertiliser side of the business since joining Thompsons, learning all aspects of our agricultural contracting business that have been passed down from the founder through all our agricultural representatives.

He has operated Plant & Machinery, driven HGVs and particularly our Spreaders. Working across the North of England and Scotland, Stephen's role brings him into contact with a broad range of the farming and land-owning community, dealing with clients who have known Thompsons for



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many years and also new contacts generated by our various advertising promotions and “word of mouth” from existing clients.

His role encompasses initial client contact, soil testing and offering appropriate advice, providing quotations for delivery & spreading of our Maglime™, other soil conditioners and fertilizers and then operating in the field driving the spreader and loadalls.

His vast knowledge of soils, experience and personable nature with clients and colleagues alike ensure great client satisfaction and support from all our business operations.